



Monarch Developments of Texas, Inc.

January 22, 1997

Mr. Dean Carpenter  
**Houston Landscapes Unlimited**  
14000 Old Richmond Road  
Sugar Land, Texas 77478

Re: **Sugar Lakes**

Dear Dean,

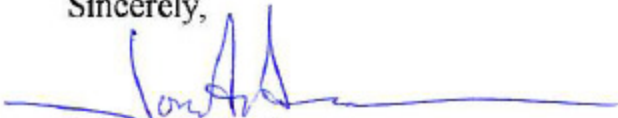
On behalf of Monarch Developments of Texas, Inc. I want to take this opportunity to thank you, your staff and field crews for the outstanding service your company has provided.

Rarely does one find an organization striving from top to bottom to make customer service their number one goal. Houston Landscapes Unlimited epitomizes this commitment to total customer satisfaction. It is obvious that commitment begins with you.

Every project Monarch has given your firm over the past three years has been designed, implemented and maintained with the utmost of care. I have found that when dealing with Houston Landscapes Unlimited, that I am working with people who will go out of their way to protect my interests. I am very pleased with the quality of work and plant material received at Sugar Lakes. Most of all I am comforted by your commitment to service after the work is complete.

I trust you will share this letter with your staff, keep up the good work!

Sincerely,



Jeffrey A. Anderson  
Vice President

JAA/tbm